

BALANCE SHEET

Quarter 3/ 2010

Unit: VND

ASSETS	Code	Note	Ending Balance	Beginning Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100		196,081,489,587	171,314,970,175
I. Cash and cash equivalents	110		127,637,960,362	78,365,272,428
1. Cash	111		21,637,960,362	7,865,272,428
2. Cash equivalents	112		106,000,000,000	70,500,000,000
II. Short-term financial investments	120		-	-
1. Short-term investments	121			
2. Provision for devaluation of short-term security investments	129			
III. Receivables	130		24,078,048,361	36,496,743,008
1. Trade accounts receivables	131		17,897,009,969	28,358,387,659
2. Advances to suppliers	132		6,528,544,652	8,241,043,354
3. Short-term internal receivables	133			
4. Receivable in accordance with contracts in progress	134			
5. Other receivables	135		331,216,490	494,516,435
6. Provision for short-term bad receivables	139		(678,722,750)	(597,204,440)
IV. Inventories	140		42,052,534,137	51,841,492,334
1. Inventories	141		42,052,534,137	51,841,492,334
2. Provision for devaluation of inventories	149			
V. Other short-term assets	150		2,312,946,727	4,611,462,405
1. Short-term prepaid expenses	151		182,312,170	42,110,833
2. VAT deductible	152		1,848,030,234	4,337,958,980
3. Tax and accounts receivable from State budget	154			135,193,353
4. Other short-term assets	158		282,604,323	96,199,239
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		42,023,716,674	71,269,487,254
I. Long-term receivables	210		-	-
1. Long-term receivables from customers	211			
2. Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218			
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220		35,229,446,180	64,514,619,922
1. Tangible fixed assets	221		22,355,414,419	22,652,506,084
- Historical cost	222		49,422,479,098	48,353,897,249
- Accumulated depreciation	223		(27,067,064,679)	(25,701,391,165)
2. Finance leases fixed assets	224		-	-
- Historical cost	225			
- Accumulated depreciation	226			
3. Intangible fixed assets	227		9,753,286,906	37,054,670,654
- Historical cost	228		10,665,889,095	39,207,393,622
- Accumulated depreciation	229		(912,602,189)	(2,152,722,968)
4. Construction in progress expenses	230		3,120,744,855	4,807,443,184
III. Property investment	240		-	-
- Historical cost	241			
- Accumulated depreciation (*)	242			
IV. Long-term financial investments	250		6,646,000,000	6,646,000,000
1. Investment in subsidiaries	251			
2. Investment in joint-venture	252			
3. Other long-term investments	258		10,396,000,000	10,396,000,000
4. Provision for devaluation of long-term finance investment	259		(3,750,000,000)	(3,750,000,000)
V. Other long-term assets	260		148,270,494	108,867,332
1. Long-term prepaid expenses	261		148,270,494	108,867,332
2. Deferred income tax assets	262			
3. Others	268			
VI. Goodwill	269		-	-
TOTAL ASSETS	270		238,105,206,261	242,584,457,429

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)	300		68,632,907,089	109,975,951,053
I. Short-term liabilities	310		67,545,783,384	109,085,106,511
1. Short-term borrowing and debts	311		6,936,337,904	10,391,419,268
2. Trade accounts payable	312		45,024,091,602	42,102,360,604
3. Advances from customers	313		42,301,462	40,071,662,112
4. Taxes and liabilities to State budget	314		6,393,697,751	7,645,562,052
5. Payable to employees	315		4,599,023,200	5,700,627,915
6. Payable expenses	316		95,275,000	214,018,181
7. Accounts payables	317			
8. Payable in accordance with contracts in progress	318		2,368,887,844	2,404,544,119
9. Other short-term payables	319			
10. Provision for short-term liabilities	320			
11. Bonus and welfare fund	323		2,086,168,621	554,912,260
II. Long-term liabilities	320		1,087,123,705	890,844,542
1. Long-term accounts payables-Trade	321			
2. Long-term accounts payables-Affiliate	322			
3. Other long-term payables	323			
4. Long-term borrowing and debts	324		942,207,598	612,451,176
7. Provision for long-term liabilities	336		144,916,107	278,393,366
B. OWNER'S EQUITY (400= 410+430)	400		169,472,299,172	132,608,506,376
I. Capital sources and funds	410		169,472,299,172	132,608,506,376
1. Paid-in capital	411		102,703,780,000	81,086,150,000
2. Capital surplus	412		9,220,495,600	9,231,495,600
3. Other capital of owner	413			
4. Treasury stock	414			
5. Assets revaluation difference	415			(134,268,953)
6. Foreign exchange difference	416		2,577,267,305	5,157,306,415
7. Investment and development fund	417		3,890,772,883	2,269,183,938
8. Financial reserve fund	418			
9. Other fund belong to owner's equity	419		51,079,983,384	34,998,639,376
10. Retained profit	420			
11. Capital for construction work	421			
II. Budget sources	430		-	-
2. Budgets	432			
3. Budget for fixed asset	433			
C. MINORITY INTEREST	439			
TOTAL RESOURCES	440		238,105,206,261	242,584,457,429

OFF BALANCE SHEET ITEMS

Items	Code	Note	Ending Balance	Beginning Balance
1. Operating lease assets		24	0	0
2. Goods held under trust or for processing			1,398,899,335	1,421,272,723
3. Goods received on consignment for sale			0	0
4. Bad debts written off			0	0
5. Foreign currencies:				
+ USD			3,480.54	30,647.52
+ EUR				
6. Subsidies of state budget			0	0

INCOME STATEMENT

Quarter 3/ 2010

Unit: VND

Items	Code	Note	Quarter 3		Accumulation	
			Current year	Previous year	Current year	Previous year
			4	5	6	7
1. Sales	01		420,696,959,343	330,729,368,288	1,106,189,433,848	787,106,748,632
2. Deductions	02					
3. Net sales and services	10		420,696,959,343	330,729,368,288	1,106,189,433,848	787,106,748,632
4. Cost of goods sold	11		359,585,128,041	300,740,295,078	1,012,811,065,447	718,536,968,071
5. Gross profit	20		61,111,831,302	29,989,073,210	93,378,368,401	68,569,780,561
6. Financial income	21		2,819,986,434	1,289,369,517	7,603,500,903	2,521,288,356
7. Financial expenses	22		140,690,897	243,016,540	658,160,921	813,493,067
<i>Include: Interest expense</i>	23		140,491,813	234,981,718	574,656,979	479,967,439
8. Selling expenses	24		8,982,484,771	5,237,134,119	23,715,950,412	23,206,381,057
9. General & administrative expenses	25		3,484,039,552	2,889,125,546	9,385,421,599	9,887,965,820
10. Net operating profit	30		51,324,602,516	22,909,166,522	67,222,336,372	37,183,228,973
11. Other income	31		637,654,940	88,922,335	1,101,605,426	485,390,649
12. Other expenses	32		440,872,777	134,202,561	748,778,671	223,592,844
13. Other profit	40		196,782,163	(45,280,226)	352,826,755	261,797,805
14. Profit or loss in joint venture	45					
15. Profit before tax (50=30 + 40)	50		51,521,384,679	22,863,886,296	67,575,163,127	37,445,026,778
16. Current corporate income tax expenses	51		12,770,504,738	4,873,720,640	16,543,522,873	7,292,463,799
17. Deferred corporate income tax expenses	52					
18. Profit after tax (60=50 - 51 - 52)	60		38,750,879,941	17,990,165,656	51,031,640,254	30,152,562,979
18.1 Profit after tax of minorities	61					
18.2 Profit after tax of the parent company's shareholders	62		38,750,879,941	17,990,165,656	51,031,640,254	30,152,562,979
19. EPS (VND/share)	70		3,773	3,919	4,969	6,569

CASH FLOW STATEMENT

As at Sep 30, 2010 (Indirect method)

Unit: VND

Items	Code	Note	Accumulation	
			Current year	Previous year
I. CASH FLOWS FROM OPERATING ACTIVITIES:				
1. Profit before tax	01		67,575,163,127	37,445,026,778
2. Adjustment in accounts				
Fixed assets depreciation	02		2,925,777,035	3,134,505,918
Provisions	03		8,123,110	4,113,974,444
Unrealized foreign exchange difference loss/gain	04			
Loss/gain from investments	05		(7,603,500,903)	(2,890,514,261)
Interest expenses	06		574,656,979	466,356,787
3. Operating profit before the changes of current capital	08		63,480,219,348	42,269,349,666
Changes in accounts receivable	09		12,454,391,886	(18,890,400,300)
Changes in inventories	10		9,832,610,691	2,793,218,059
Changes in trade payables	11		(32,379,349,616)	27,515,301,102
Changes in prepaid expenses	12		(438,200,714)	(274,146,045)
Paid interest	13		(574,656,979)	(466,356,787)
Paid corporate income tax	14		(18,900,252,184)	(2,627,941,051)
Other receivables	15		20,248,007,429	14,830,223,394
Other payables	16		52,890,889,034	(1,334,716,468)
Net cash provided by (used in) operating activities	20		106,613,658,895	63,814,531,570
II. CASH FLOWS FROM INVESTING ACTIVITIES:				
1. Cash paid for purchase of capital assets and other long-term assets	21		(8,338,839,342)	(1,664,122,481)
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		(143,947,444)	(28,500,000)
3. Cash paid for lending or purchase debt tools of other companies	23		(443,450,000,000)	(340,000,000,000)
4. Withdrawal of lending or resale debt tools of other companies	24		407,350,000,000	280,000,000,000
5. Cash paid for joining capital in other companies	25			
6. Withdrawal of capital in other companies	26			
7. Cash received from interest, dividend and distributed profit	27		5,984,370,767	3,143,774,362
Net cash used in investing activities	30		(38,598,416,019)	(58,548,848,119)
III. CASH FLOWS FROM FINANCING ACTIVITIES:				
1. Cash received from issuing stock, other owners' equity	31			
2. Cash paid to owners' equity, repurchase issued stock	32			
3. Cash received from long-term and short-term borrowings	33		91,712,515,740	107,174,232,354
4. Cash paid to principal debt	34		(94,237,840,682)	(97,621,620,254)
5. Cash paid to financial lease debt	35			
6. Dividend, profit paid for owners	36		(16,217,230,000)	(9,177,900,000)
Net cash (used in) provided by financing activities	40		(18,742,554,942)	374,712,100
Net cash during the period	50		49,272,687,934	5,640,395,551
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60		78,365,272,428	6,605,559,578
Influence of foreign exchange fluctuation	61			
CASH AND CASH EQUIVALENTS AT END OF YEAR	70		127,637,960,362	12,245,955,129